

Looking for a *Job?*

RURAL BUSINESS CONSULTANT

We are looking to recruit a full time Rural Business Consultant with minimum two years experience, preferably more. We are looking for **farmer friendly** applicants with **an aptitude for and interest in strategic thinking and ideally "number crunching"**.

As part of the agricultural transition, we have secured a contract with Defra to deliver free business advice under the Future Farming Resilience Fund (FFRF), until spring 2025. **This contract is a fantastic opportunity for you. It will allow you to build a client portfolio with our support and is the perfect project to get your teeth into, delivering strategic business advice for our clients. This role is a great opportunity at an exciting time in agriculture, with an interesting varied project to start delivering straight away.**

THE ROLE

- ◆ Delivery of free business advice under FFRF
- ◆ Undertaking strategic farm reviews
- ◆ Producing farm budgets, cashflows and reports
- ◆ Assisting clients with current (and old) schemes and grants
- ◆ Assisting clients with new schemes and grants during the Agricultural Transition
- ◆ Supporting Consultants with valuations, compensation claims and other work
- ◆ Developing own specialist area
- ◆ Providing cost effective advice to our clients
- ◆ Being involved in the marketing of DJM Consulting and sales to prospective clients
- ◆ Operating and projecting the efficient and professional image of DJM Consulting and the DJM Group
- ◆ Our preference is for these roles to be based in our Shropshire office, but hybrid working will be considered for the right applicants
- ◆ We are a small team and all need to be flexible in the work that is done.

NECESSARY QUALITIES

Aptitude, enthusiasm for and a special interest in farming | Farm experience | Good communication skills | Good maths skills with an aptitude for numbers and ability to do mental arithmetic | Sound understanding of the principles of accounting and budgeting | Methodical approach to problem solving | Forward thinker – able to think strategically about the “bigger picture” | Able to work as part of a team as well as having initiative to work alone | Good grasp of Microsoft Office, particularly Excel | Neat and legible handwriting

TRAINING & MENTORING

If not already, you will be expected to train and qualify as a BIAC member. If appropriate you will be supported to qualify as a fellow of the CAAV over a two year programme. Training in house and specialist courses will be encouraged.

WHAT WE CAN OFFER YOU

- ◆ A great opportunity to make this position your own at an exciting time in agriculture.
- ◆ Training to further your career.
- ◆ Competitive salary, commensurate with experience, plus pension.

NEXT STEPS AND HOW TO APPLY

If you would like an informal conversation about the role, please give David Meredith a call. **To apply please send your full CV with referees and a hand written covering letter** by post or email to DJM Consulting, The Rural Centre, West Farm, Aston Eyre, Bridgnorth, Shropshire. WV16 6XB; david@theruralbusiness.co.uk.

01746 714089

Join our dynamic team and “help our clients to prosper”

DJM Consulting is a trading name of The Rural Business Ltd (Company Number: 12492068)
The Rural Business Ltd Registered Address: West Farm, Aston Eyre, Bridgnorth, United Kingdom, WV16 6XB



www.theruralbusiness.co.uk
farm and rural business consultants





DJM Consulting

Our business revolves around *helping farmers to prosper.*

DJM Consulting advises a wide portfolio of clients including farmers, landowners and business managers across the West and East Midlands. Our consultants are all from farming and rural backgrounds and are well equipped to understand the issues surrounding our clients' businesses. We help our clients to focus their businesses more effectively in order to achieve their aims and objectives. Whatever their requirements, our advice is flexible to meet our clients' specific needs. We provide advice on a range of topics including the following:

Setting Strategy

- ◆ 'The Bigger Picture Thinking': What are our clients trying to achieve?
- ◆ Non-Executive Director/Chairman: Independent View, Assist with implementation
- ◆ 'Third Eye'/Eagle's View: Review of Current Position, Benchmarking, Annual Reviews
- ◆ Assisting clients in understanding the implications of BREXIT and beyond

Management & Development

- ◆ Financial/Management/Diversification/Market Research/Technical Advice/Training
- ◆ Bank reports/Cashflows

Land & Asset Enhancement

- ◆ Landlord & Tenant: Rent Reviews, Tenancies, Negotiations, Arbitration/Mediation
- ◆ Planning/Land Opportunities: Identification, Applications, Land Registry Matters
- ◆ Valuation, Taxation & Compensation: Capital Taxes, Informal, Red Book Valuations
- ◆ Probate Matters

Green Money

- ◆ Natural Capital and Eco-system Services/Renewable Energy/Funding

Land & Environment Schemes

- ◆ Environmental/Grants/Woodland
- ◆ Land management grants: SFI, CS, Woods
- ◆ Capital grants: fencing, hedges, equipment, buildings
- ◆ Private schemes

Conflict, Avoidance & Advice

- ◆ Advice to avoid conflict/Arbitration/Expert Witness/Expert Determination/Mediation/Advocacy/Probate Matters

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